



# Opportunity Realisation Process Best Practices in Project Management Oil & Gas Industry

## 2-Day In House Training & Workshop

### Do You Want To.....

- Understand how you can avoid the typical pitfalls in realising opportunities
- Bring your projects as expected within time and cost in an agile manner
- Assess and identify the gaps with your project development execution process

### Who Should Attend

- Opportunity & Project Decision Makers, Project Managers,
- Project Procurement, Project Finance and Legal or,
- Leaders who are interested in the Project Management Best Practices.

## Purpose & Urgency

In the current world reality, we see that a lot of projects are failing to meet their objectives.

This is confirmed by a large number of independent researches and studies which provides us the information; there is a significant value loss in today's competitive business landscape.



## Training & Workshop Objectives & Benefits

This training & workshop provides you the knowledge on how to realise opportunities successfully .

First, we will get into the background and evolution of management of capital projects. Here we will go through the Good, Bad and Ugly in Mega projects. Followed up why it's critical and urgent to transform the project development and execution processes at best practice level. We provide you the concepts of International Oil & Gas companies best practices in realising opportunities. In each section of the workshop we will go through group work to assess and identify differences and similarities of the best practices used within the top tier of IOC's and the company own standards.

## Training & Workshop Outline

### Module 1. Background and Evolution of Management of Capital Projects

The management of investment projects | Best practices, pitfalls demonstrated by case studies

### Module 2. Opportunity Realisation Process Best Practice

Process | Governance | Organisation | Integration in decision making

### Module 3. Governance of Joint Ventures

Principles and objectives | Deal structuring and deal making process | Integration in decision making

### Module 4. Project Management Framework

Project development process and tools | Project execution process and tools | Integration in decision making

### Module 5. Contract Management and Tender Strategies

Contract Strategy | Structuring & design | Tender & negotiations | Operations | Integration in decision making

## Training & Workshop Delivery

This is a highly interactive in house training and workshop event, which will include plenty of short case examples and real life illustrations, which will help to reinforce the learning concepts and outcomes.

## About The Trainers

Our trainers & coaches are experienced in Commercial, Finance, Legal with on average 20+ year active involvement in the Oil & Gas industry across the world.

## More Information on Pricing and Delivery

This training & workshop will be delivered in a in-house modus only. For more information click [here](#)